

Homegrown Testing

PAMI's new certification makes life easier for manufacturers, brings in international market

By Heather Hudson

With the addition of a new accreditation, the Prairie Agricultural Machinery Institute (PAMI) has thrown open its doors to an international market which has made testing more accessible for companies closer to home.

PAMI has secured an upgraded ISO accreditation from the Standards Council of Canada (SCC) for its equipment testing facilities in Humboldt, Sask., with support from both federal and provincial governments.

This new certification has broadened the international market and will make it easier for manufacturers of large agricultural and forestry equipment and road construction vehicles to have their products tested to a higher standard.

“PAMI is now able to provide testing services in western Canada that weren't previously available, in some cases, even in North America,” said Philip Leduc, Senior Manager of Machinery, Research and Development.

After a rigorous two-year application process, PAMI was certified with the ISO 17025 accreditation, an international standard indicating the quality of laboratory testing. According to Leduc, they expect to attract more international clients now that their laboratory can produce results which are verifiable in any country in the world. But the advantages can also be felt closer to home.

“When companies are producing a product that requires an international laboratory test, they might previously have had to go to the U.S. or even Europe to have the testing done. And this is large machinery we're talking about.

“By being certified here to do it we prevent people from having to go out of the country or North America to have the testing done in such a way that they could then ship the machine into a European or South American market and have the assurance that says their machinery has been properly tested.”

Leduc says a larger market will also have an impact on the local industry.

“Often when we're doing testing for a company, we're able to acquaint them with potential suppliers here in our market and places where they may benefit from cooperating with industries we have here.”

This is a point not overlooked by the investors who contributed to the ISO application upgrade. Western Economic Diversification Canada, a federal funding body, invested \$115,000 into the venture while ambulance manufacturer Crestline Coach offered up \$60,000, leaving PAMI with a more manageable cost.

“This was not a cost we could bill to any particular client. Without the funding we wouldn't have been able to do it on our own,” said Leduc.

The governments of Canada and Saskatchewan also invested \$82,295 through the Canada-Saskatchewan Western Economic Partnership Agreement (WEPA), which pleased both the industry and members of parliament.

“This investment in PAMI will provide Saskatchewan manufacturers the opportunity to obtain quality assessments right here in Humboldt, which promotes local economy and

“PAMI is now able to provide testing services in western Canada that weren't previously available, in some cases, even in North America.”

PAMI Senior Manager of Machinery, Research and Development Philip Leduc

improves export sales,” enthused Saskatoon-Humboldt MP Brad Trost.

The funding allowed PAMI to purchase new test machinery to meet SCC’s security of test equipment requirements, as well as purchase equipment to ensure calibration of all test equipment to international standards. This included enhancing the calibration procedures for existing test equipment.

Leduc said PAMI is already noticing an impact but expects to see an even greater demand in the future as news gets out of their superior testing capabilities.

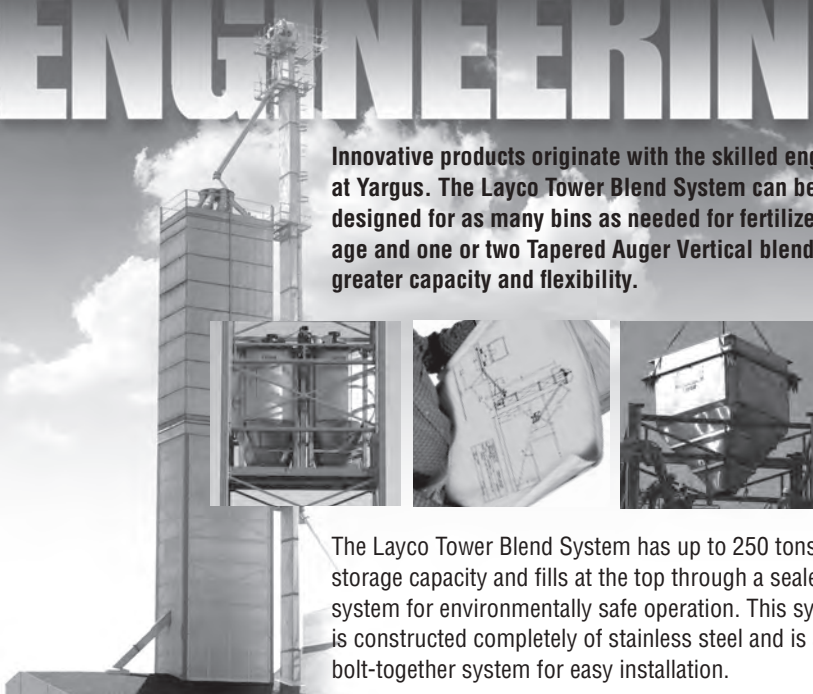
“By having these types of accreditations, the reputation of our country is improved and employment in western Canada will definitely be boosted.” ♦

“This investment in PAMI will provide Saskatchewan manufacturers the opportunity to obtain quality assessments right here in Humboldt, which promotes local economy and improves export sales.”

Saskatoon-Humboldt MP Brad Trost

YARGUS ADVANTAGE #1 ENGINEERING

Innovative products originate with the skilled engineers at Yargus. The Layco Tower Blend System can be custom designed for as many bins as needed for fertilizer storage and one or two Tapered Auger Vertical blenders for greater capacity and flexibility.





The Layco Tower Blend System has up to 250 tons of storage capacity and fills at the top through a sealed system for environmentally safe operation. This system is constructed completely of stainless steel and is a bolt-together system for easy installation.

YARGUS AGENTS IN CANADA:
Canest Equipment
185106 Cornell Road, Tilsonburg, Ontario
Contact: Larry Hicks
Phone: 519.842.5618
Fax: 519.688.2464
Email: canest@oxford.net
www.canest.com
Territory: Ontario, Quebec, New Brunswick, Nova Scotia, Prince Edward Island

YARGUS AGENTS IN CANADA:
DyTerra Corporation
7501 Wilkes Avenue, Headingley, Manitoba
Contact: Dean Sever
Toll Free: 866.885.8260
Fax: 204.885.8261
Email: dsever@dyterra.com
www.dyterra.com
Territory: Manitoba, British Columbia, Alberta, Saskatchewan

Yargus Manufacturing, Inc.
12285 E. Main St • P.O. Box 238
Marshall, IL 62441 USA
Phone 217.826.6352 • Fax 217.826.8551
www.yargus.com



yargus
MANUFACTURING, INC.

yargus
MANUFACTURING, INC.